

Seller's Workbook





About Your Home

IMPORTANT DETAILS TO HELP US SELL IT FAST

Home Information

Please fill in and answer the following information so I can learn about your home.

SQ FT

YEAR BUILT

BEDROOMS

LOT SIZE

BATHROOMS

GARAGE

BASEMENT

SCHOOL DISTRICT

SUBDIVISION

HOA

ANNUAL TAXES

HOA FEE

What is your reason for selling?

What are your favorite things about your home?

What is your timeline?

Anything else I need to know about your home?

Average Utilities

Please fill in your monthly utility costs so I can best market your home to potential buyers.

	ELECTRIC	GAS	WATER	TRASH
JANUARY				
FEBRUARY				
MARCH				
APRIL				
MAY				
JUNE				
JULY				
AUGUST				
SEPTEMBER				
OCTOBER				
NOVEMBER				
DECEMBER				
YEARLY AVERAGE				

Selling Experience

Please fill in and answer the following information so I can learn what has worked in your previous selling experiences and how I can best serve you.

How many homes have you sold in the past?

When was your last sales experience?

What was your experience like?

How did you select the agent you worked with?

What do you feel the last agent did best? How could they improve?

What are you looking for in an agent?



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